

ORACLE

Oracle Cloud Infrastructure

Secure, high-performance
platform for all your workloads

andrej.casny@oracle.com

vladimir.straka@oracle.com



Safe harbor statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions.

The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle Corporation.

Why customers are choosing OCI

All the services you need, including SaaS



Oracle can help you modernize your entire app and infrastructure portfolio, without an army of consultants

Designed for the best performance



Performance for enterprise applications as well as cloud native and AI

Distributed cloud



OCI's distributed cloud provides the flexibility to consume cloud services across a choice of clouds and locations

Radically better pricing



Run all your applications – new or existing – up to 50% cheaper with more efficiency and agility

Oracle Cloud Infrastructure is your strategic choice

Run all your workloads, with all your data, wherever you need them



Strategic Cloud Platform Services

October 2023



Cloud Database Management System

December 2023



Data Integration Tools

November 2023



Enterprise Integration Platform as a Service

April 2022

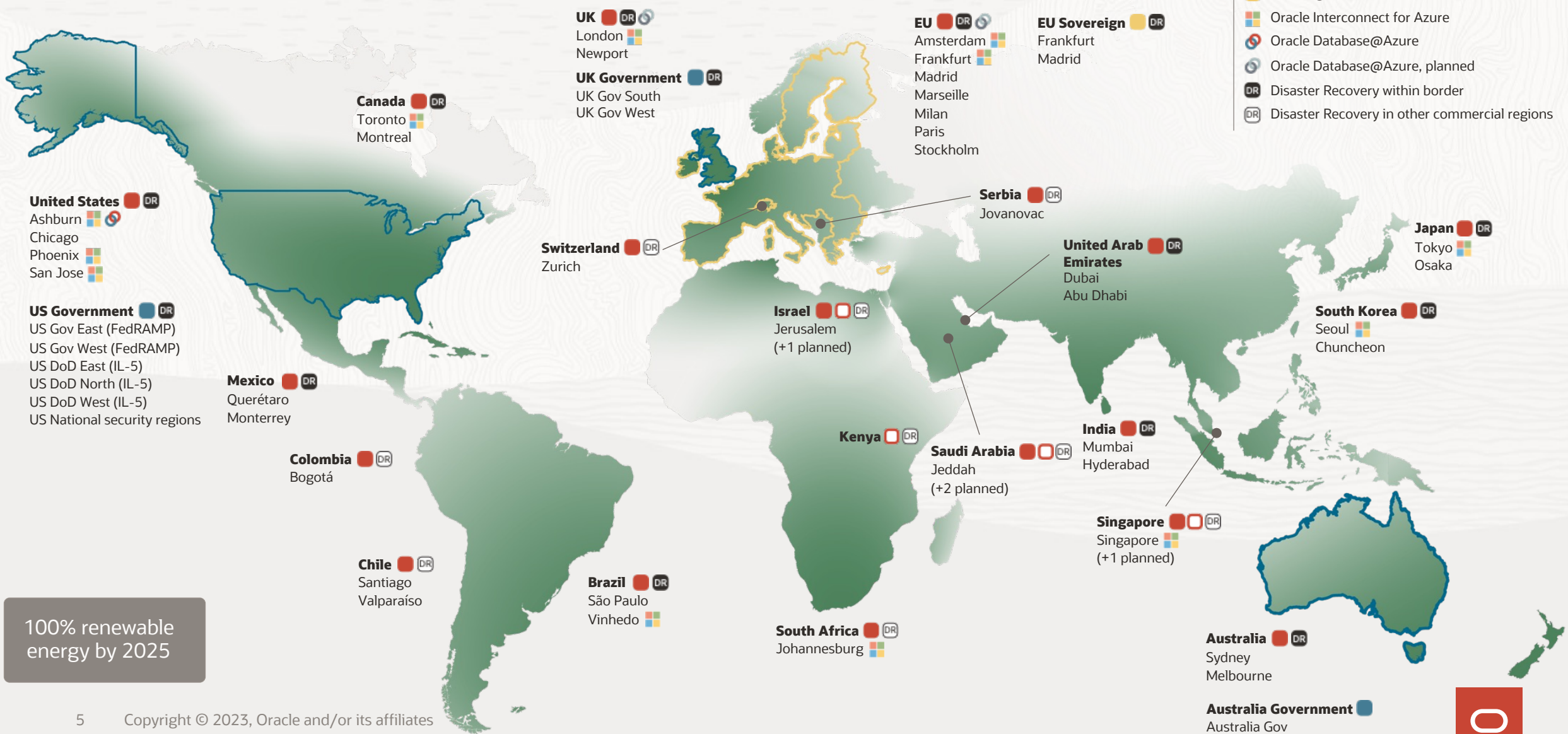


Distributed Hybrid Infrastructure

August 2023



Oracle Cloud Infrastructure global footprint



100% renewable energy by 2025



Oracle EU Sovereign Cloud

A new, EU-specific cloud offering to enable commercial and public sector organisations to place **sensitive data** and applications in the cloud in alignment with EU sovereignty requirements



Same offering, pricing and experience as Oracle's public cloud, not a reduced subset



Enforced data security with a unique physically and logically isolated cloud region architecture



An EU sovereign cloud designed and operated for EU data sovereignty and data privacy

We manage 70+ compliance programs to support your regulatory needs



EMEA



GDPR [EU]



POPIA



Cyber Essentials Plus [UK]



Cloud Security Principles [UK]



BSI C5 [Germany]



FINMA [Switzerland]



G-Cloud 12 [UK]



CITC [Saudi Arabia]



ENS [Spain]



EBA [EU]



TISAX



AIDSS [UAE]

Global



SOC 1: SOC 2: SOC 3



9001: 27001: 27017:
27018: 27701: 20000-1



We built our cloud from the ground up to break the rules

11 years after the first generation of cloud, we started with a clean sheet



Off-box virtualization

The way we manage OCI is entirely separate from your resources, maximizing isolation, performance, and security



Nonblocking networks, minimal charges

We optimized our networks so you get guaranteed bandwidth between your resources, with 90% lower costs to access data and 80% lower costs to serve data



Maximum computing density per MW

We pack over 230,000 cores into each megawatt and can deliver an entire cloud region in only 12 racks



Flex infrastructure

You can choose exactly the amount of cores, memory, and storage performance you need, and pay for exactly that, minimizing waste



Simple, predictable pricing

Our pricing is simple to understand, 50-90% lower than other hyperscalers, and consistent worldwide, so you get predictable savings with no surprises

OCI's distributed cloud offers exceptional flexibility and choice



Multicloud

Our products work with your other providers, including Oracle Database@Azure, Oracle Database Service for Azure, Oracle Interconnect for Azure, and Oracle MySQL Heatwave on AWS



Hybrid cloud

We bring cloud services to you, including Oracle Exadata Cloud@Customer, Oracle Compute Cloud@Customer, Oracle Roving Edge Infrastructure, OCI Observability and Management, and Oracle Database



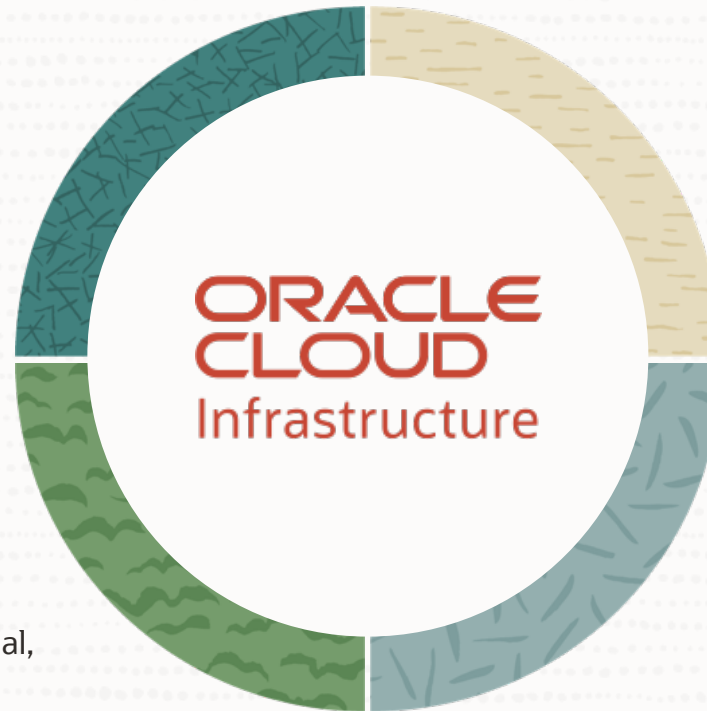
Public cloud

Access cloud services in 48 global locations including Commercial, US Government, UK Government, Australian Government, US National Security Regions, and European Sovereign



Dedicated cloud

We build a cloud just for you, with all 100+ OCI services running in customer data centers, including OCI Dedicated Region and Oracle Alloy



Or deploy OCI cloud services exactly where you need them

ALL SERVICES AVAILABLE

VMWARE SOLUTION

ORACLE ALLOY

DEDICATED REGION

SOVEREIGN REGIONS

PUBLIC REGIONS

ISOLATED REGIONS

GOVT REGIONS

AZURE INTERCONNECT

SELECT SERVICES AVAILABLE

EXADATA
CLOUD@CUSTOMER

ROVING
EDGE

COMPUTE
CLOUD@CUSTOMER

ORACLE DATABASE
@AZURE

MYSQL HEATWAVE
FOR AZURE / ON AWS

HYBRID CLOUD

DEDICATED CLOUD

PUBLIC CLOUD

MULTICLOUD













HIGH CUSTOMER CONTROL

SHARED CUSTOMER CONTROL



OCI has all the services you need to build, run, and scale

Infrastructure, platform, and SaaS in one cloud

Oracle Applications Industry ERP EPM SCM HCM ACX		Custom Applications Polyglot Traditional Cloud Native		ISV Applications Hundreds to choose from	
 Developer Services	 Containers and Functions	 Integration	 Analytics and BI	 Machine Learning and AI	 Data Lake
 Compute	 Storage	 Networking	 Oracle Databases	 Open Source Databases	 Operating Systems, Native VMware
Security Observability Compliance Messaging Governance					

OCI's Distributed Cloud

Public Cloud | Hybrid Cloud: Cloud@Customer | Dedicated Cloud | Multicloud: Azure, AWS

100+

platform services to support your workloads

10,000

OCI developers

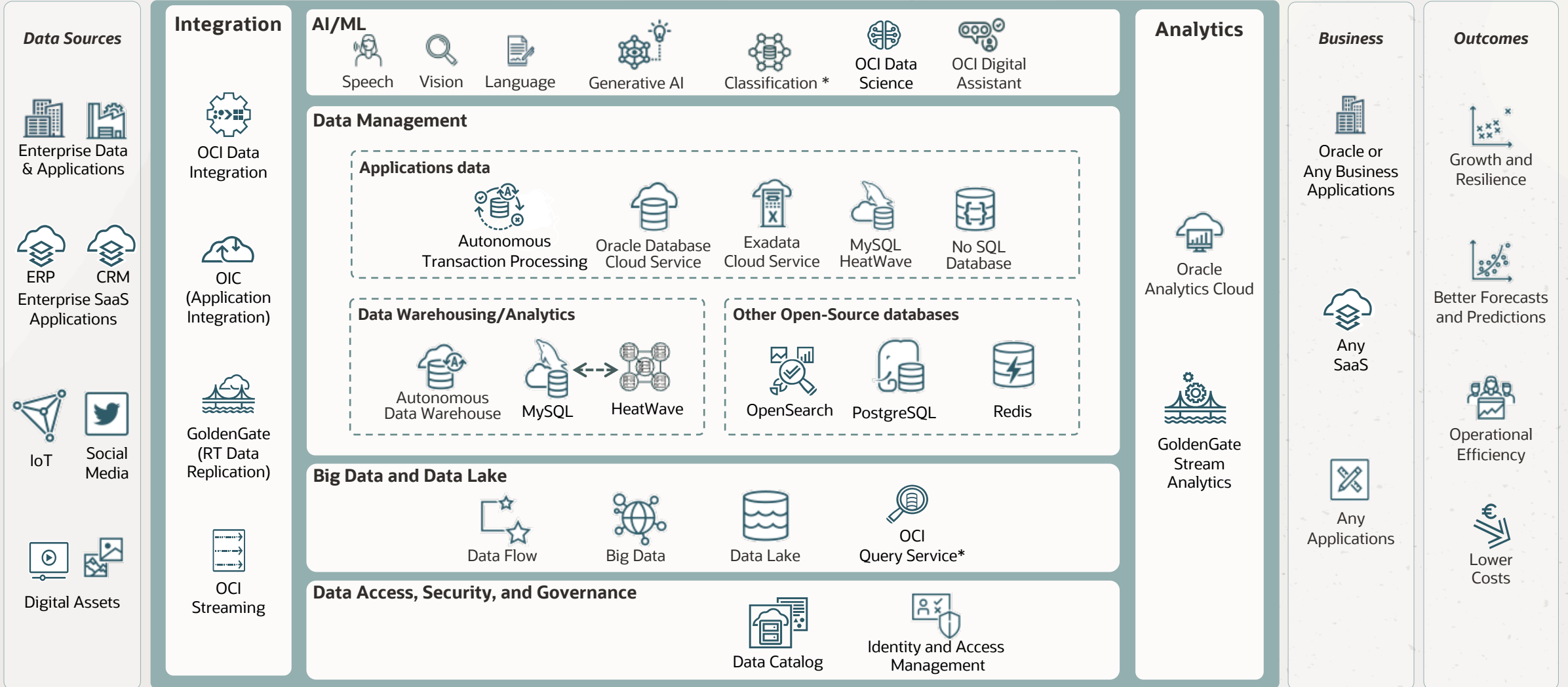
3,000

field cloud engineers



Oracle Data Platform: A complete suite of services

Oracle Data Platform



Use familiar technologies

Retain your investment
in skills and
technologies

Work in a familiar
environment

Get up to speed on OCI
fast

Save time and effort

Reduce risk



Red Hat
Ubuntu
CentOS
Oracle
Debian
SUSE

Linux
OPERATING SYSTEM



Windows
OPERATING SYSTEM



VMware
VIRTUAL ENVIRONMENT



MySQL
DATABASE



Redis
CACHING DATABASE



MongoDB
DATABASE



Spring Boot
APPLICATION FRAMEWORK



PostgreSQL
DATABASE



OpenJDK & GraalVM
JAVA + HIGH PERFORMANCE JVM



Helidon.io
APPLICATION FRAMEWORK



PyTorch
MACHINE LEARNING FRAMEWORK



HYPERLEDGER
Hyperledger
BLOCKCHAIN

Use your existing tools

Retain your investment
in skills and
technologies

Continue using your
existing tools and
processes

Integrate OCI into your
environment quickly

Save time and effort

Reduce risk



GitHub

GitHub
VERSION CONTROL & DEVOPS



Jenkins
AUTOMATION



GitLab
DEV-SEC-OPS PLATFORM



Java
PROGRAMMING ENVIRONMENT



kubernetes
Kubernetes
CONTAINER MANAGEMENT



HashiCorp
Terraform
INFRASTRUCTURE AS CODE



Atlassian / JIRA
TEAM COLLABORATION



Coherence
RELIABLE APP PLATFORM



ANSIBLE
Ansible
AUTOMATION



ProcessBolt
RISK MANAGEMENT



HELM
Helm
PACKAGE MANAGEMENT



open source
initiative
Open source
MANY PACKAGES AND TOOLS

Modernize at your pace with unique infrastructure options



Bare Metal, VMware Solution

On-premises performance and control for demanding workloads

Quickest migration path for existing applications



Exadata Cloud@Customer, Database Service

Optimized instances for the Oracle Database, including Autonomous DB

Upgrade and consolidate multiple Oracle Databases



Flex Virtual Machine

Flexible and scalable compute resources at enterprise scale

Adapt to dynamic usage patterns with familiar environments



Containers, Kubernetes

Managed container instances or Kubernetes orchestration

Focus on the essentials of a scalable application



Functions

Focus on the code, not the infrastructure

No hardware or compute resources to manage

Lift-and-shift

Upgrade

Cloud powered

Cloud native

Serverless

Thousands of enterprises modernize, adapt, and innovate on OCI



Digital transformation with hybrid cloud



ERP modernization behind 15 million packages a day



Ridesharing platform modernization



Data platform transformation with Exadata, Spark, Hive



Video conferencing on OCI's Kubernetes



Data center exit with OCI and Azure multicloud



Financial modernization with Fusion and Analytics



Digital transformation with dedicated cloud



Digital car design and testing on OCI HPC



200 million monthly AI transactions on OCI's Kubernetes



Data center exit for IT and Telco workloads



ERP modernization behind world's largest car auction



Entire data center exit using VMware on OCI



Financial SaaS modernization with dedicated cloud



Up to 20 petabytes a day of video on OCI



Simpler, predictable pricing

Amazon (AWS)

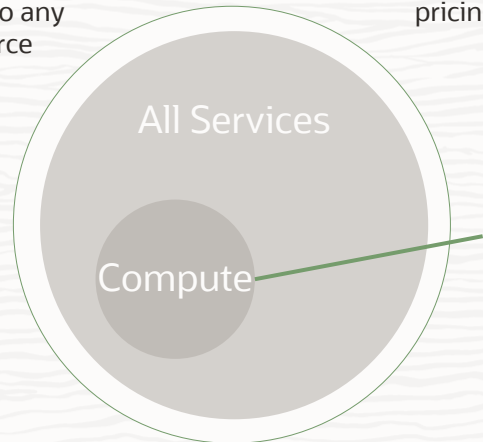
Microsoft Azure

Google Cloud

Oracle (OCI)

UNIVERSAL CREDITS

Discount for annual commitment. Apply to any service. Switch resource sizes when needed.



GLOBAL PRICING

Consistent resource pricing in all regions

RESERVATIONS

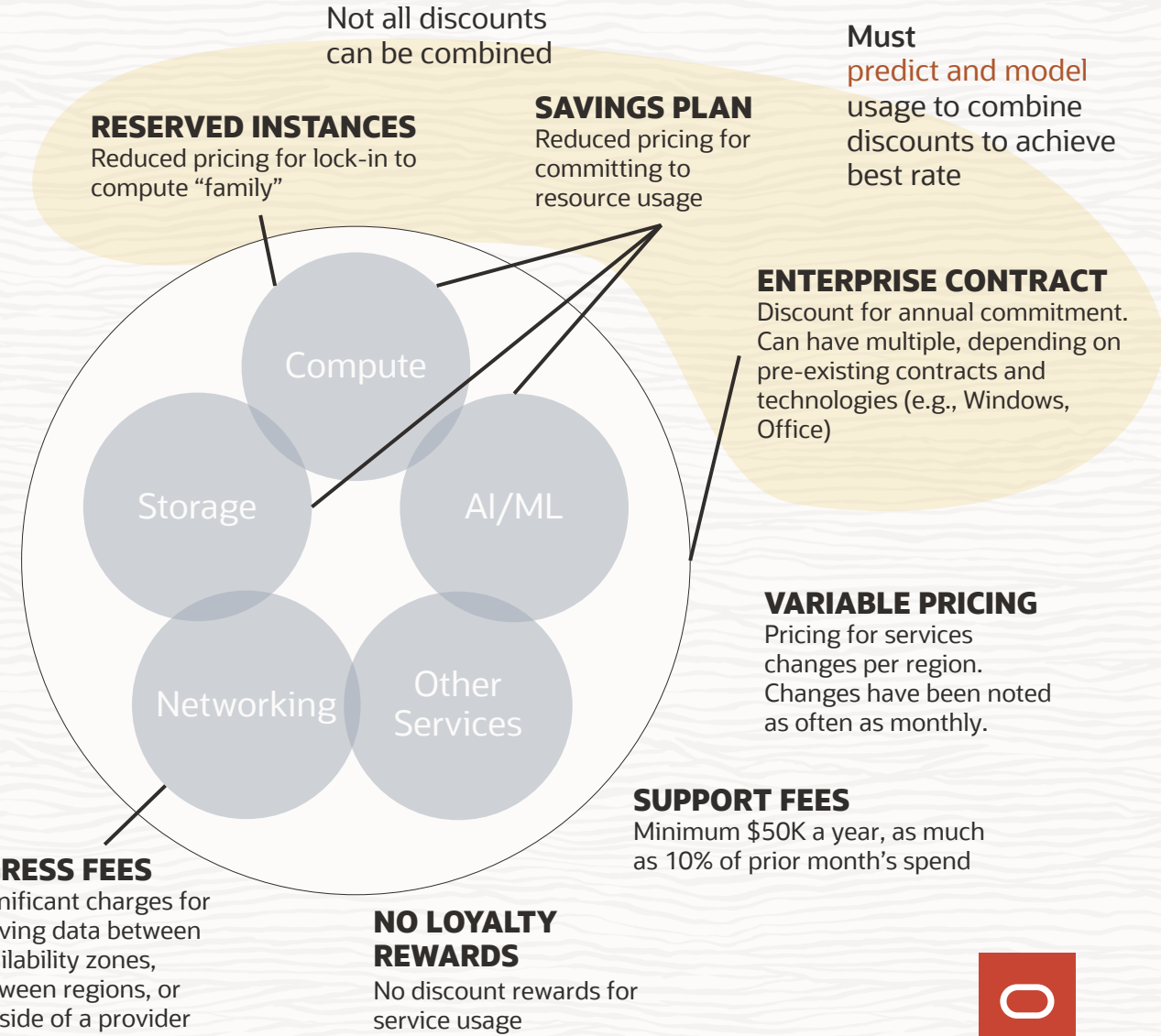
Guaranteed compute resources. Only 85% of rate when on standby.

SUPPORT REWARDS

Unlimited discount for on-premises technical support based on OCI consumption

ENTERPRISE SUPPORT

Included at no extra cost with Universal Credits contract



Oracle Database Services in Oracle Cloud

Flexible offerings to meet diverse business requirements



Enterprise Database Service
Standard Database Service



ExaDB on Dedicated
Infrastructure



ExaDB on
Cloud@Customer



ADB on Shared
Exadata Infrastructure



ADB on Dedicated
Exadata Infrastructure



ADB on Exadata
Cloud@Customer

Base Database Service

Exadata Database Service

Autonomous Database



Automation



Oracle-managed infrastructure with customer-managed databases

Fully-managed by Oracle

Oracle Cloud Infrastructure

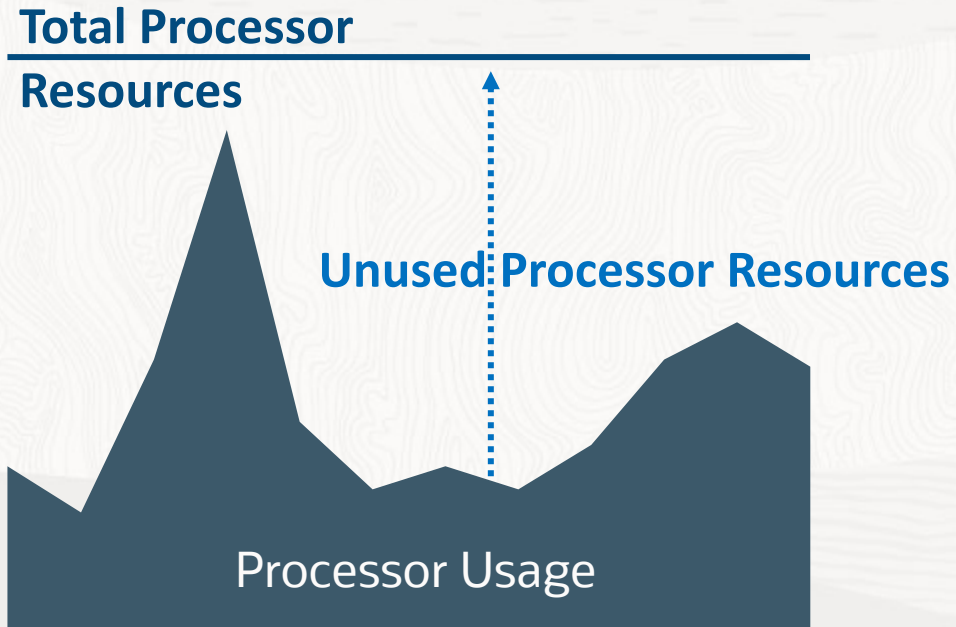
Customer Data
Center

Oracle Cloud Infrastructure

Customer Data
Center

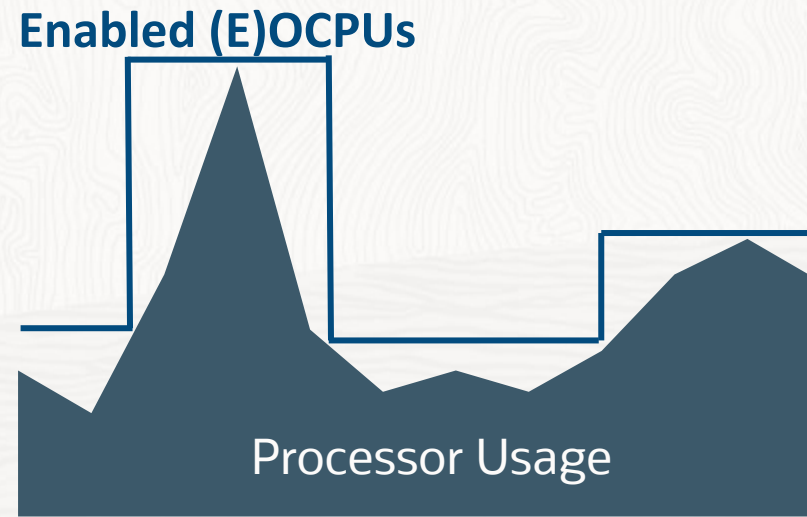


Elastic (E)OCPU Scaling - Pay Only for What You Use



On-Premises - Static

Purchase server processors and software licenses for highest projected peak load



Cloud - Elastic

Adjust enabled (E)OCPUs to match actual workload via APIs and web UI - OCPUs are charged per second



OCI Cloud Adoption Framework (OCI CAF)

Product definition

OCI CAF provides documentation, tools, and scripts to help organizations adopt the cloud with a structured approach that removes blockers and accelerates time to adoption.

Business strategy	People strategy	Security
Goals Business case Business value	Cloud center of excellence Change management Skilling and readiness	Architecture Deployment Maintenance
Process design	Technology implementation	Management and operations
Enterprise architecture Governance Risk and compliance	Landing zone Migration Modernization	Monitoring Optimization Incident management

<https://docs.oracle.com/en-us/iaas/Content/cloud-adoption-framework/home.htm>



ORACLE